

**Adam L. Elliott, MA**

14120 Russell, #2604,

Overland Park, KS 66223

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**On-Site Specialist, Pryor Resources, Inc.**

**Michelle Cubas, CPVA, CBVA**

**Positive Potentials**

**7120 E. Sixth Ave., Ste. 21**

**Scottsdale, AZ 85251**

**Dear Ms. Cubas:**

**I wanted to take this moment to say “thank you” for all of your hard work during our working relationship with Pryor Resources, Inc.**

**With regard to our most recent professional experience, you were an integral part in terms of exceeding our client’s expectations. As you know, we put together a custom-developed seminar on writing and grammar skills. Moreover, this custom program utilized information from four different “off-the-shelf” seminars, and it was critical that the seven, personally-chosen speakers delivered a clear, consistent message from the “front of the room” for the more than 140 pharmaceutical district managers, regional directors, and national sales managers.**

**We delivered everything—and more—of what our client was looking for; we made her look good in the eyes of her peers and immediate directors and vice presidents. And this was in large part due to the many hours you spent in preparing for the training date in Houston, TX. What really impressed me, from having worked with over 100 professional presenters, was the amount of concentration, effort, and time you spent in tailoring your message for their specific areas of concern and focus. You are one of the best speakers I have had the privilege to work with during my three years as a regional account manager with Pryor Resources, Inc.**

**If there is ever anything at all I can do to help you during your professional career, I would be honored if you would call upon me! Wishing you the very best for continued success, Ms. Cubas.**

**Most sincerely,**

**Adam L. Elliott, MA**